

Importance of asking question

What is your objective in doing philanthropy? What's your view? What do you really want to give back? What kind of legacy do you have in mind? What kind of impact are you trying to create? Can I understand what your aspirations are behind your philanthropic mood, actions? Do we ask such questions?

Speaker: The other thing that we don't do is ASK/ PROBE. Clarify. Because that will demean and lower my self-esteem, the other person will think that I was not listening. This fear prevents me from checking and probably I would miss out on a critical thing. I don't probe enough.